



MEIDONG
AUTO

China MeiDong Auto Holdings Limited 中國美東汽車控股有限公司

(Incorporated in the Cayman Islands with limited liability)

Stock Code : 1268



Interim Report 2021

CONTENTS

| | |
|---|-----------|
| Corporate Information | 2 |
| Management Discussion and Analysis | 4 |
| Other Information | 10 |
| Report on Review of Interim Financial Report | 25 |
| Consolidated Statement of Comprehensive Income | 27 |
| Consolidated Statement of Financial Position | 28 |
| Consolidated Statement of Changes In Equity | 30 |
| Condensed Consolidated Cash Flow Statement | 32 |
| Notes to the Unaudited Interim Financial Report | 33 |

CORPORATE INFORMATION

BOARD OF DIRECTORS

Executive Directors

YE Fan (*Chairman*)

YE Tao (*Chief Executive Officer*)

LUO Liuyu

Independent Non-Executive Directors

CHEN Guiyi

WANG, Michael Chou

JIP Ki Chi

AUTHORISED REPRESENTATIVE

YE Tao

WONG Cheung Ki Johnny, FCPA, FCG
(CS, CGP), FCS (CS, CGP)

COMPANY SECRETARY

WONG Cheung Ki Johnny, FCPA, FCG
(CS, CGP), FCS (CS, CGP)

AUDIT COMMITTEE

JIP Ki Chi (*Chairman*)

CHEN Guiyi

WANG, Michael Chou

REMUNERATION COMMITTEE

WANG, Michael Chou (*Chairman*)

CHEN Guiyi

JIP Ki Chi

NOMINATION COMMITTEE

YE Fan (*Chairman*)

JIP Ki Chi

WANG, Michael Chou

REGISTERED OFFICE

Cricket Square

Hutchins Drive

PO Box 2681

Grand Cayman, KY1-1111

Cayman Islands

HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN PRC

13th Floor, Unit A1

Tian An Tech Industry Building

Huangjin Road

Nancheng District, Dongguan

Guangdong, PRC

CORPORATE INFORMATION

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Room 2404
24th Floor, World-Wide House
19 Des Voeux Road Central
Hong Kong

AUDITOR

KPMG
Public Interest Entity Auditor
registered in accordance with the
Financial Reporting Council Ordinance
Certified Public Accountants
8th Floor, Prince's Building
10 Chater Road
Central, Hong Kong

HONG KONG LEGAL ADVISORS

HW Lawyers
Unit 2307, 23/F
New World Tower 1
18 Queen's Road Central
Central
Hong Kong

CAYMAN ISLANDS SHARE REGISTRAR AND TRANSFER OFFICE

Conyers Trust Company (Cayman) Limited
Cricket Square
Hutchins Drive
PO Box 2681
Grand Cayman, KY1-1111
Cayman Islands

HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Investor Services Limited
Level 54, Hopewell Centre
183 Queen's Road East
Hong Kong

PRINCIPAL BANKERS

China Construction Bank (Asia) Corporation
Limited
Bank of China (Hong Kong) Limited

STOCK CODE

1268

COMPANY'S WEBSITE

www.meidongauto.com

MANAGEMENT DISCUSSION AND ANALYSIS

In the first half of 2021, China's economy continued to recover from the impact of the COVID-19, and the passenger vehicle market continued its growth momentum in the second half of 2020, with sales volume exceeding 10 million units and sales volume of premium brands vehicles reaching a record high even under the unfavorable factors such as the shortage of chips and the rising prices of raw materials. According to the statistical analysis of the China Association of Automobile Manufacturers, China's overall passenger vehicles sales in the first six months of 2021 increased by 27.0% year over year (yoy) to 10.007 million units, among which the sales of basic passenger cars (sedans) increased by 26.2% yoy to 4.643 million units, and sports utility vehicles (SUVs) increased by 28.6% yoy to 4.731 million units. In the first half of 2021, the premium brand car market continued to lead the growth of the overall market. In the first half of 2021, the sales volume of premium brand cars in China reached nearly 1.658 million units, representing an increase of 41.5% yoy, which was approximately 14.5 percentage points higher than the overall automobile market. In addition, according to the statistics of the China Passenger Car Association, during the six months ended 30 June 2021 (the "Period"), the overall market share of the mainstream premium brands car increased by 1.1 percentage points to 14.8% compared to the same period last year. Overall, China's passenger vehicle market has shown strong growth and the penetration rate of premium brand cars continued to increase steadily.

BUSINESS AND FINANCIAL REVIEW

During the Period, the Group still maintained its growth and high operational efficiency despite the uncertain operating environment. The Group recorded satisfactory growth across revenue, profit and operating cash flow, demonstrating a stable performance in its balance sheet during the Period. Its inventory turnover days also hit a new historic low at eight days. In addition to the growth from new stores, the Group successfully acquired one BMW store in Guangan, Sichuan and one Lexus store in Nanjing, Jiangsu consistent with its stated merger and acquisition strategy during the Period. The Group will actively identify other attractive potential merger and acquisition opportunities as planned.

Revenue for the Period

The Group recorded a revenue of approximately RMB11,808.1 million, representing an increase of approximately 39.8% yoy (first half of 2020: approximately RMB8,447.9 million). Revenue from new passenger vehicles sales increased by approximately 40.8% yoy to approximately RMB10,544.1 million (first half of 2020: approximately RMB7,487.9 million), accounting for approximately 89.3% (first half of 2020: approximately 88.6%) of total revenue, while revenue from after-sales services increased by approximately 31.7% yoy to approximately RMB1,264.0 million (first half of 2020: approximately RMB959.9 million). Such growth was mainly due to the increase in sales and growth in gross profit of premium brand cars.

MANAGEMENT DISCUSSION AND ANALYSIS

Cost of Sales

Cost of sales increased by 38.1% yoy from approximately RMB7,628.7 million for the first half of 2020 to approximately RMB10,534.5 million for the Period. The increase in cost of sales was mainly attributable to the growth of the two major businesses of the Group, being new passenger vehicles sales and after-sales services. The cost of sales of new passenger vehicles and after-sales services grew by approximately 38.3% and 34.6%, respectively.

Gross Profit

During the Period, the Group's gross profit increased by approximately 55.5% yoy from approximately RMB819.1 million for the first half of 2020 to approximately RMB1,273.6 million, driven by the strong momentum in the premium brand car market. The overall gross profit margin had shown an increase of 1.1 percentage points to approximately 10.8%, which the gross profit margin of new vehicles sales increased by 1.7 percentage points to approximately 6.6% (first half of 2020: approximately 4.9%) and that of after-sales services slightly decreased by 1.2 percentage points from approximately 47.0% for the first half of 2020 to approximately 45.8%.

Costs and Expenses

During the Period, the Group continued to steadily enhance its operational efficiency. Administrative expenses amounted to approximately RMB277.8 million, accounting for approximately 2.4% of total revenue, representing a decrease of 0.2 percentage point as compared to the approximately 2.6% for the same period of last year. Distribution costs amounted to approximately RMB347.7 million, accounting for approximately 2.9% of total revenue, representing a slight increase of 0.1 percentage point as compared to that of approximately 2.8% for the same period of last year. Meanwhile, finance costs amounted to approximately RMB64.6 million, decreasing by 0.2 percentage point from approximately 0.7% for the same period of last year to approximately 0.5% as a percentage of total revenue.

Taxation

For the six months ended 30 June 2021, the Group's income tax expenses amounted to approximately RMB178.2 million, representing an increase of approximately 72.2% as compared to approximately RMB103.5 million for the same period of last year. The increase in income tax expenses was mainly due to the increase in profit before tax.

MANAGEMENT DISCUSSION AND ANALYSIS

Profit for the Period and Profit attributable to Shareholders

Leveraging on its extensive management experience and efficient inventory management, the Group was able to maintain a high operational efficiency amidst the changing environment of the overall automobile market. Coupled with effective cost control initiatives, the profit for the Period increased by approximately 79.4% to approximately RMB551.0 million (first half of 2020: approximately RMB307.2 million). The profit margin for the Period increased by 1.1 percentage point from approximately 3.6% for the first half of 2020 to approximately 4.7%. The profit attributable to shareholders for the Period increased from approximately RMB300.8 million for the same period of last year to approximately RMB536.5 million during the Period, while the net profit margin increased by 0.9 percentage point to approximately 4.5% (first half of 2020: approximately 3.6%).

Dividend

The board of the Company (the “Board”) recommended an interim dividend of RMB0.1293 per ordinary share for the six months ended 30 June 2021 (first half of 2020: RMB0.1451 per ordinary share), with the payout ratio reaching approximately 30.0% (first half of 2020: payout ratio approximately 60%).

A Joint Venture

For the six months ended 30 June 2021, share of profit of a joint venture amounted to approximately RMB23.1 million, representing an increase of approximately 22.1% as compared to the share of profit of a joint venture of approximately RMB18.9 million for the same period of last year.

New Passenger Vehicles Sales

During the Period, with the improved sales efficiency and the strong sales momentum of premium brand cars, the revenue of new passenger vehicles sales amounted to approximately RMB10,544.1 million (first half of 2020: approximately RMB7,487.9 million), representing an increase of approximately 40.8% as compared to the same period of last year. Premium brand cars remained as the major revenue source of the Group, accounting for 87.3% of total new passenger vehicles sales. BMW, Porsche, Lexus and Audi recorded sales of approximately RMB4,843.4 million, RMB2,090.4 million, RMB2,202.6 million and RMB75.0 million respectively, accounting for approximately 45.9%, 19.8%, 20.9% and 0.7% of new passenger vehicles sales, respectively. In terms of sales volume, the Group sold 32,221 new passenger vehicles in total, representing an increase of 36.0% yoy in sales volume. BMW, Porsche, Lexus and Audi recorded sales volume of 13,996 units, 2,535 units, 6,193 units and 263 units, respectively.

MANAGEMENT DISCUSSION AND ANALYSIS

After-Sales Services

During the Period, the expansion of after-sales service base was driven by new stores and same store growth. After-sales services maintained steady growth. Revenue was approximately RMB1,264.0 million, representing an increase of approximately 31.7% as compared to the same period of last year (first half of 2020: approximately RMB959.9 million), and the total number of vehicles served was 303,446, representing an increase of approximately 33.2% yoy. Gross profit from after-sales services increased by approximately 28.3% yoy.

Current Network

The Group continued to implement its highly effective premium brand focus and expanded its distribution network through new stores and mergers and acquisitions in line with its “Single City Single Store” strategy. In the first half of 2021, the Group opened 1 new store and acquired 2 new stores. As of 30 June 2021, the Group had 66 self-operated stores in provinces and cities such as Beijing, Hebei, Hubei, Hunan, Jiangxi, Fujian, Guangdong, Gansu and Anhui including a joint venture operated by the Group.

As at 30 June 2021, the number of stores operated by the Group is as follows:

| Number of stores under operation | First half of 2021 | First half of 2020 | Change |
|---|-------------------------------|-------------------------------|---------------|
| Porsche | 8 | 7 | +1 |
| BMW | 27 | 24 | +3 |
| Lexus | 17 | 15 | +2 |
| Toyota | 12 | 12 | 0 |
| Hyundai | 1 | 1 | 0 |
| Audi | 1 | 1 | 0 |
| Total | 66 | 60 | +6 |

Liquidity, Financial Resources and Position

As at 30 June 2021, total equity of the Group amounted to approximately RMB3,609.1 million (31 December 2020: approximately RMB3,344.6 million), the current asset amounted to approximately RMB5,085.9 million (31 December 2020: approximately RMB5,109.6 million), and the current liabilities amounted to approximately RMB3,064.5 million (31 December 2020: approximately RMB3,060.6 million).

MANAGEMENT DISCUSSION AND ANALYSIS

As at 30 June 2021, the Group's loans and borrowings amounted to approximately RMB833.1 million, representing a decrease of approximately 12.4% as compared to RMB951.4 million as at 31 December 2020, comprising short-term loans and borrowings of approximately RMB575.5 million and long-term loans and borrowings of approximately RMB257.6 million. The Group's loans and borrowings were principally denominated in Renminbi. The gearing ratio (being the total loans and borrowings divided by total equity attributable to equity shareholders of the Company) was approximately 24.0% as at 30 June 2021 (31 December 2020: approximately 29.5%).

As at 30 June 2021, cash and cash equivalents and pledged bank deposits amounted to approximately RMB3,316.6 million. Most of the cash and cash equivalents and pledged bank deposits were denominated in Renminbi and Hong Kong Dollars. Apart from part of the capital denominated in Hong Kong Dollars, the Group's business operations in China and major transactions are all denominated in Renminbi. Therefore, the Group expects its foreign exchange risks to be low and will have no material adverse effect on its normal operations. For the six months ended 30 June 2021, the Group did not employ in any significant financial instruments such as forward foreign exchange contracts, nor did it employ any major financial instruments for foreign exchange hedging purposes. The management of the Company will closely monitor foreign exchange risks and will consider measures to hedge major foreign exchange risks when necessary.

The operating and capital expenditure of the Group is funded by cash flow from business and internal liquidity and supported by financing agreements with banks and financing companies of automobile manufacturers. The Group has adequate financial resources to meet all contractual obligations and operating requirements.

Contingent Liabilities

As at 30 June 2021, one subsidiary of the Group issued financial guarantees to financial institutions in respect of financial facilities granted to a related party of the Group amounting to approximately RMB130.0 million (31 December 2020: approximately RMB130.0 million). The financial facilities utilised by the related party amounted to RMB0.0 million (31 December 2020: RMB0.0 million).

As at 30 June 2021, the Directors do not consider it probable that a claim will be made pursuant to the above guarantee.

Significant Investments, Material Acquisition and Disposals

For the six months ended 30 June 2021, the Group had no other significant investments, material acquisitions and disposals.

MANAGEMENT DISCUSSION AND ANALYSIS

Pledged Assets of the Group

As at 30 June 2021, the Group used property, plant and equipment, right-of-use assets, inventories, trade and other receivables, and pledged bank deposits in an aggregate amount of approximately RMB288.5 million (31 December 2020: approximately RMB434.8 million) as collateral for certain loans and borrowings.

Prospects

In the future, the Group will continue to improve its operational efficiency, optimize its revenue structure and strictly manage its assets and liabilities as well as cash flow through efficient data management, so as to grasp the overall market development opportunities. The Group will also continue to adopt a prudent management approach to gradually implement the merger and acquisition strategy based on factors such as (1) familiar brands, (2) reasonable valuation, and (3) appropriate locations, so as to further expand its business scope, maintain sustainable growth and deliver solid returns to investors.

OTHER INFORMATION

DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS OR SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 June 2021, the interests or short positions of the Directors and chief executives in the ordinary shares of the Company (the "Shares") and underlying shares of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), which were required pursuant to: (a) Divisions 7 to 9 of Part XV of the SFO, to be notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange"); (b) section 352 of Part XV of the SFO, to be entered in the register referred to therein; or (c) the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") set out in Appendix 10 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") to be notified to the Company and the Stock Exchange, were as follows:

Long Positions or Short Positions in Shares and Underlying Shares

| Name of director | Capacity | Interest in Shares | | | Total interest in Shares | Interest in underlying Shares pursuant to share options | Approximate percentage of shareholding as at 30 June 2021 ⁽²⁾ |
|---------------------------|------------------|-----------------------------|---------------------------|-------------|--------------------------|---|--|
| | | Personal interest in Shares | Family interest in Shares | | | | |
| Mr. YE Fan ⁽¹⁾ | Settlor of trust | — | 702,712,000 | 702,712,000 | — | 56.44% | |
| Mr. YE Tao | Beneficial Owner | — | — | — | 4,000,000 | 0.32% | |
| Ms. LUO Liuyu | Beneficial Owner | 48,000 | — | 48,000 | 1,430,000 | 0.12% | |
| Mr. CHEN Guiyi | Beneficial Owner | 500,000 | — | 500,000 | 500,000 | 0.08% | |
| Mr. JIP Ki Chi | Beneficial Owner | — | — | — | 500,000 | 0.04% | |
| Mr. WANG, Michael Chou | Beneficial Owner | 288,000 | — | 288,000 | 500,000 | 0.06% | |

Notes:

- Mr. YE Fan is the settlor of the Ye Family Trust, a revocable discretionary family trust. The entire capital of Apex Holdings Enterprises Limited ("Apex Holdings") is an asset of such family trust, and Apex Holdings in turn holds the entire issued share capital of Apex Sail Limited ("Apex Sail"). Apex Sail directly holds 702,712,000 Shares and by virtue of the SFO, Mr. YE Fan is deemed to be interested in the Shares of Apex Sail.*
- The percentage is calculated based on the total number of issued shares as at 30 June 2021, being 1,245,058,614.*

Details of Directors' interests in share options granted by the Company are set out under the heading "Directors' Rights to Acquire Shares" below.

DIRECTORS' RIGHTS TO ACQUIRE SHARES

Pursuant to the Company's share option scheme adopted by the Shareholders on 13 November 2013 (the "SOS"), the Company has granted to certain Directors options to subscribe Shares, details of which as at 30 June 2021 were as follows:

| Name of Director | Date of Grant | Exercisable Period | Exercisable price | Number | Granted during the period | Exercised during the period | Cancelled/ Lapsed | Number | Approximate percentage of shareholding |
|------------------|---------------|-----------------------|-------------------|---|---------------------------|-----------------------------|----------------------|--|--|
| | | | | of shares subject to the outstanding options as at 01.01.2021 | | | | of shares subject to the outstanding option as at 30.06.2021 | |
| Mr. YE Tao | 20.01.2014 | 01.01.2015–12.11.2023 | 1.80 | 500,000 | — | — | — | 500,000 | 0.040% |
| | 20.01.2014 | 01.01.2016–12.11.2023 | 1.80 | 500,000 | — | — | — | 500,000 | 0.040% |
| | 20.01.2014 | 01.01.2017–12.11.2023 | 1.80 | 500,000 | — | — | — | 500,000 | 0.040% |
| | 20.01.2014 | 01.01.2018–12.11.2023 | 1.80 | 500,000 | — | — | — | 500,000 | 0.040% |
| | 04.01.2018 | 04.01.2018–03.01.2028 | 2.58 | 500,000 | — | — | — | 500,000 | 0.040% |
| | 04.01.2018 | 04.01.2019–03.01.2028 | 2.58 | 500,000 | — | — | — | 500,000 | 0.040% |
| | 04.01.2018 | 04.01.2020–03.01.2028 | 2.58 | 500,000 | — | — | — | 500,000 | 0.040% |
| | 04.01.2018 | 04.01.2021–03.01.2028 | 2.58 | 500,000 | — | — | — | 500,000 | 0.040% |
| LUO Liuyu | 20.01.2014 | 01.01.2015–12.11.2023 | 1.80 | 75,000 | — | — | — | 75,000 | 0.006% |
| | 20.01.2014 | 01.01.2016–12.11.2023 | 1.80 | 75,000 | — | — | — | 75,000 | 0.006% |
| | 20.01.2014 | 01.01.2017–12.11.2023 | 1.80 | 75,000 | — | — | — | 75,000 | 0.006% |
| | 20.01.2014 | 01.01.2018–12.11.2023 | 1.80 | 75,000 | — | — | — | 75,000 | 0.006% |
| | 04.01.2018 | 04.01.2018–03.01.2028 | 2.58 | 225,000 | — | — | — | 225,000 | 0.018% |
| | 04.01.2018 | 04.01.2019–03.01.2028 | 2.58 | 225,000 | — | — | — | 225,000 | 0.018% |
| | 04.01.2018 | 04.01.2020–03.01.2028 | 2.58 | 225,000 | — | — | — | 225,000 | 0.018% |
| | 04.01.2018 | 04.01.2021–03.01.2028 | 2.58 | 225,000 | — | — | — | 225,000 | 0.018% |
| | 18.07.2019 | 18.07.2019–17.07.2029 | 6.00 | 57,500 | — | — | — | 57,500 | 0.005% |
| | 18.07.2019 | 18.07.2020–17.07.2029 | 6.00 | 57,500 | — | — | — | 57,500 | 0.005% |
| | 18.07.2019 | 18.07.2021–17.07.2029 | 6.00 | 57,500 | — | — | — | 57,500 | 0.005% |
| | 18.07.2019 | 18.07.2022–17.07.2029 | 6.00 | 57,500 | — | — | — | 57,500 | 0.005% |

OTHER INFORMATION

| Name of Director | Date of Grant | Exercisable Period | Exercisable price | Number of shares subject to the outstanding options as at 01.01.2021 | Granted during the period | Exercised during the period | Cancelled/ Lapsed | Number of shares subject to the outstanding option as at 30.06.2021 | Approximate percentage of shareholding |
|--------------------|---------------|-----------------------|-------------------|--|---------------------------|-----------------------------|-------------------|---|--|
| CHEN Guiyi | 18.07.2019 | 18.07.2021–17.07.2029 | 6.00 | 250,000 | — | — | — | 250,000 | 0.020% |
| | 18.07.2019 | 18.07.2022–17.07.2029 | 6.00 | 250,000 | — | — | — | 250,000 | 0.020% |
| JIP Ki Chi | 18.07.2019 | 18.07.2021–17.07.2029 | 6.00 | 250,000 | — | — | — | 250,000 | 0.020% |
| | 18.07.2019 | 18.07.2022–17.07.2029 | 6.00 | 250,000 | — | — | — | 250,000 | 0.020% |
| WANG, Michael Chou | 18.07.2019 | 18.07.2021–17.07.2029 | 6.00 | 250,000 | — | — | — | 250,000 | 0.020% |
| | 18.07.2019 | 18.07.2022–17.07.2029 | 6.00 | 250,000 | — | — | — | 250,000 | 0.020% |
| Total | | | | 6,930,000.00 | — | — | — | 6,930,000.00 | 0.556% |

Note:

- (1) *The vesting period of the share options is from the date of grant until the commencement of the exercise period.*

Save as disclosed above, as at 30 June 2021, none of the Directors had any interests or short positions in the Shares or underlying shares of the Company or any of its associated corporations (within the meaning of part XV of the SFO) as recorded in the register required to be kept under Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

Arrangements to Purchase Shares or Debentures

Other than the SOS, at no time during the Period was the Company or any of its subsidiaries a party to any arrangement to enable the Directors to acquire benefits by means of acquisition of shares in, or debentures of, the Company or any other body corporate, and none of the Directors, or any of their spouses or children under the age of 18, was granted any right to subscribe for equity or debt securities of the Company, nor had any such person exercised any such right during the Period.

SUBSTANTIAL SHAREHOLDERS' INTERESTS OR SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 June 2021, the register of substantial Shareholders maintained by the Company pursuant to Section 336 of the SFO shows that other than the interests disclosed above in respect of the Directors, the following Shareholders (other than the Directors or chief executives of the Company as disclosed above) had notified the Company of relevant interests and short positions in the issued share capital of the Company:

| Name of shareholder | Capacity | Number of | Approximate |
|--|--------------------------------------|-------------|---------------|
| | | Shares | percentage of |
| | | held as at | shareholding |
| | | 30.06.2021 | as at |
| | | | 30.06.2021 |
| Apex Sail ^{(1), (2)} | Beneficial owner | 702,712,000 | 56.44% |
| Apex Holdings ^{(1), (2)} | Interest in a controlled corporation | 702,712,000 | 56.44% |
| Fiducia Suisse SA ^{(1), (2)} | Trustee | 702,712,000 | 56.44% |
| Mr. David Henry Christopher HILL ^{(1), (2)} | Interest of a controlled corporation | 702,712,000 | 56.44% |
| Ms. HU Huanran ^{(1), (3)} | Interest of spouse | 702,712,000 | 56.44% |

OTHER INFORMATION

Notes:

- (1) *This is based on the total Shares in issue as at 30 June 2021, being 1,245,058,614.*
- (2) *Apex Sail is wholly owned by Apex Holdings. The entire issued share capital of Apex Holdings is wholly owned by Fiducia Suisse SA as the trustee of the Ye Family Trust. Fiducia Suisse SA is wholly owned by Mr. David Henry Christopher HILL. The Ye Family Trust is a revocable discretionary family trust founded by Mr. YE Fan as the settlor. The Ye Brothers and certain of their family members are the discretionary objects of the Ye Family Trust.*
- (3) *Mr. YE Fan is the settlor of the Ye Family Trust. By virtue of the SFO, Mr. YE Fan is deemed to be interested in the shares of Apex Sail. Mr. YE Fan's spouse, Ms. HU Huanran, is therefore deemed to be interested in such 702,712,000 Shares by virtue of the SFO.*

Save for the shareholders as disclosed herein, so far as the Directors are aware, no persons (other than the Directors and chief executives of the Company) had an interest or a short position in the Shares or underlying shares of the Company as recorded as at 30 June 2021 in the register to be kept by the Company under Section 336 of the SFO.

Short positions in Shares and underlying Shares in the Company

As at 30 June 2021, the Company had not been notified of any short positions being held by any substantial shareholder in the Shares or underlying Shares of the Company.

OTHER PERSONS' INTERESTS OR SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 June 2021, the Company had not been notified of any interests or short positions being held by any person (other than the Directors and chief executives and the substantial shareholders as disclosed above) in the share capital of the Company that was required to be disclosed under Division 2 and 3 of Part XV of the SFO and the Listing Rules.

SHARE OPTION SCHEME

Pursuant to the SOS, the Company may, at their discretion, invite full-time or part-time employees of the Company and its subsidiaries (together, the “Group”), including Directors and employees of the subsidiaries of the Company, and any suppliers, customers, consultants, agents and advisors, whether on a contractual or honorary basis and whether paid or unpaid, who have contributed or will contribute to the Group to take up options to subscribe for Shares. The exercise price of the share option will be determined at the higher of the average of closing prices of the Shares on the Stock Exchange on the five trading days immediately preceding the date of grant of the option, the closing price of the Shares on the Stock Exchange on the date of grant or the nominal value of the Shares.

The SOS will remain in force for a period of 10 years commencing on 13 November 2013.

The share options under the SOS are exercisable at any time for a period to be determined by the Directors, which shall not be more than 10 years after the date of grant.

The total number of Shares in respect of which options may be granted under the SOS is not permitted to exceed 10% of the Shares in issue on the date of the listing of the Company on 5 December 2013 without prior approval from the Shareholders. No option may be granted in any 12-month period to any one employee which if exercised in full would result in the total number of Shares already issued and issuable to him under all the options previously granted to him and the said option exceeding 1% of the number of Shares issued and issuable under all the options which may be granted under the SOS or any other share option schemes at the time it is proposed to grant the relevant options to that employee.

Options granted under the SOS must be taken up within 21 days of the date of grant, upon payment of HK\$1.00 per grant.

The Company granted share options to certain eligible employees on 16 January 2020 pursuant to the SOS. The closing price of the shares of the Company as stated in the daily quotation sheet issued by the Stock Exchange on 15 January 2020, being the date immediately before such date of grant, was HK\$10.44.

OTHER INFORMATION

As at the date of the annual report for the year ended 31 December 2020 (i.e. 25 March 2021), 64,980,000 options, representing approximately 5.22% of the total issued shares of the Company as at 25 March 2021, were available to be issued under the SOS.

During the Period, no options were granted by the Company.

As at 30 June 2021, the Company had 19,087,500 share option outstanding under the SOS, representing approximately 1.53% of the issued share capital of the Company as at the date of this report. Details of the share options outstanding as at the date of this report are as follows:

| Option type | Date of grant | Exercisable period | Exercise price |
|--------------------|----------------------|---------------------------|-----------------------|
| 2014 Options | 20.01.2014 | 01.01.2015-12.11.2023 | HK\$1.80 |
| | 20.01.2014 | 01.01.2016-12.11.2023 | HK\$1.80 |
| | 20.01.2014 | 01.01.2017-12.11.2023 | HK\$1.80 |
| | 20.01.2014 | 01.01.2018-12.11.2023 | HK\$1.80 |
| 2018 Options | 04.01.2018 | 04.01.2018-03.01.2028 | HK\$2.58 |
| | 04.01.2018 | 04.01.2019-03.01.2028 | HK\$2.58 |
| | 04.01.2018 | 04.01.2020-03.01.2028 | HK\$2.58 |
| | 04.01.2018 | 04.01.2021-03.01.2028 | HK\$2.58 |
| 2019 Options | 18.07.2019 | 18.07.2019-17.07.2029 | HK\$6.00 |
| | 18.07.2019 | 18.07.2020-17.07.2029 | HK\$6.00 |
| | 18.07.2019 | 18.07.2021-17.07.2029 | HK\$6.00 |
| | 18.07.2019 | 18.07.2022-17.07.2029 | HK\$6.00 |
| 2020 Options | 16.01.2020 | 16.01.2020-15.01.2030 | HK\$10.80 |
| | 16.01.2020 | 16.01.2021-15.01.2030 | HK\$10.80 |
| | 16.01.2020 | 16.01.2022-15.01.2030 | HK\$10.80 |
| | 16.01.2020 | 16.01.2023-15.01.2030 | HK\$10.80 |

OTHER INFORMATION

The following table discloses movements in the share options of the Company during the Period:

| Name of Director | Options type | Date of grant | Exercisable period | Exercisable price HK\$ | Number of Shares subject to the outstanding options as at 01.01.2021 | Granted during the Period | Exercised during the Period | Cancelled/ Lapsed during the Period | Number of Shares outstanding as at 30.06.2021 | Weighted average closing price of Shares immediately before the date on which the options were exercised | |
|------------------|--------------|---------------|-----------------------|------------------------|--|---------------------------|-----------------------------|-------------------------------------|---|--|---|
| | | | | | | | | | | HK\$ | |
| Category 1: | | | | | | | | | | | |
| Directors | | | | | | | | | | | |
| Mr. YE Tao | 2014 options | 20.01.2014 | 01.01.2015–12.11.2023 | 1.80 | 500,000 | — | — | — | 500,000 | — | |
| | | 20.01.2014 | 01.01.2016–12.11.2023 | 1.80 | 500,000 | — | — | — | 500,000 | — | |
| | | 20.01.2014 | 01.01.2017–12.11.2023 | 1.80 | 500,000 | — | — | — | 500,000 | — | |
| | | 20.01.2014 | 01.01.2018–12.11.2023 | 1.80 | 500,000 | — | — | — | 500,000 | — | |
| | 2018 options | 04.01.2018 | 04.01.2018–03.01.2028 | 2.58 | 500,000 | — | — | — | 500,000 | — | |
| | | 04.01.2018 | 04.01.2019–03.01.2028 | 2.58 | 500,000 | — | — | — | 500,000 | — | |
| | | 04.01.2018 | 04.01.2020–03.01.2028 | 2.58 | 500,000 | — | — | — | 500,000 | — | |
| | | 04.01.2018 | 04.01.2021–03.01.2028 | 2.58 | 500,000 | — | — | — | 500,000 | — | |
| | LUO Liuyu | 2014 options | 20.01.2014 | 01.01.2015–12.11.2023 | 1.80 | 75,000 | — | — | — | 75,000 | — |
| | | | 20.01.2014 | 01.01.2016–12.11.2023 | 1.80 | 75,000 | — | — | — | 75,000 | — |
| | | | 20.01.2014 | 01.01.2017–12.11.2023 | 1.80 | 75,000 | — | — | — | 75,000 | — |
| | | | 20.01.2014 | 01.01.2018–12.11.2023 | 1.80 | 75,000 | — | — | — | 75,000 | — |
| 2018 options | | 04.01.2018 | 04.01.2018–03.01.2028 | 2.58 | 225,000 | — | — | — | 225,000 | — | |
| | | 04.01.2018 | 04.01.2019–03.01.2028 | 2.58 | 225,000 | — | — | — | 225,000 | — | |
| | | 04.01.2018 | 04.01.2020–03.01.2028 | 2.58 | 225,000 | — | — | — | 225,000 | — | |
| | | 04.01.2018 | 04.01.2021–03.01.2028 | 2.58 | 225,000 | — | — | — | 225,000 | — | |
| 2019 options | | 18.07.2019 | 18.07.2019–17.07.2029 | 6.00 | 57,500 | — | — | — | 57,500 | — | |
| | | 18.07.2019 | 18.07.2020–17.07.2029 | 6.00 | 57,500 | — | — | — | 57,500 | — | |
| | | 18.07.2019 | 18.07.2021–17.07.2029 | 6.00 | 57,500 | — | — | — | 57,500 | — | |
| | | 18.07.2019 | 18.07.2022–17.07.2029 | 6.00 | 57,500 | — | — | — | 57,500 | — | |

OTHER INFORMATION

| Name of Director | Options type | Date of grant | Exercisable period | Exercisable price HK\$ | Number of Shares outstanding options as at 01.01.2021 | Granted during the Period | Exercised during the Period | Cancelled/ Lapsed during the Period | Number of Shares outstanding option as at 30.06.2021 | Weighted average closing price of Shares immediately before the date on which the options were exercised |
|----------------------------|--------------|---------------|-----------------------|------------------------|---|---------------------------|-----------------------------|-------------------------------------|--|--|
| | | | | | | | | | | HK\$ |
| CHEN Guiyi | 2019 options | 18.07.2019 | 18.07.2021–17.07.2029 | 6.00 | 250,000 | — | — | — | 250,000 | — |
| | | 18.07.2019 | 18.07.2022–17.07.2029 | 6.00 | 250,000 | — | — | — | 250,000 | — |
| JIP Ki Chi | 2019 options | 18.07.2019 | 18.07.2021–17.07.2029 | 6.00 | 250,000 | — | — | — | 250,000 | — |
| | | 18.07.2019 | 18.07.2022–17.07.2029 | 6.00 | 250,000 | — | — | — | 250,000 | — |
| WANG, Michael Chou | 2019 options | 18.07.2019 | 18.07.2021–17.07.2029 | 6.00 | 250,000 | — | — | — | 250,000 | — |
| | | 18.07.2019 | 18.07.2022–17.07.2029 | 6.00 | 250,000 | — | — | — | 250,000 | — |
| Total for Directors | | | | | 6,930,000 | — | — | — | 6,930,000 | — |

OTHER INFORMATION

| Name of Director | Options type | Date of grant | Exercisable period | Exercisable price HK\$ | Number of Shares outstanding options as at 01.01.2021 | Granted during the Period | Exercised during the Period | Cancelled/ Lapsed during the Period | Number of Shares outstanding option as at 30.06.2021 | Weighted average closing price of Shares immediately before the date on which the options were exercised |
|----------------------------|--------------|---------------|-----------------------|------------------------|---|---------------------------|-----------------------------|-------------------------------------|--|--|
| | | | | | | | | | | HK\$ |
| Category 2: | | | | | | | | | | |
| Employees | 2014 options | 20.01.2014 | 01.01.2015–12.11.2023 | 1.80 | 57,500 | — | — | — | 57,500 | — |
| | | 20.01.2014 | 01.01.2016–12.11.2023 | 1.80 | 57,500 | — | — | — | 57,500 | — |
| | | 20.01.2014 | 01.01.2017–12.11.2023 | 1.80 | 57,500 | — | — | — | 57,500 | — |
| | | 20.01.2014 | 01.01.2018–12.11.2023 | 1.80 | 57,500 | — | — | — | 57,500 | — |
| | 2018 options | 04.01.2018 | 04.01.2018–03.01.2028 | 2.58 | 370,000 | — | — | — | 370,000 | — |
| | | 04.01.2018 | 04.01.2019–03.01.2028 | 2.58 | 695,000 | — | — | — | 695,000 | — |
| | | 04.01.2018 | 04.01.2020–03.01.2028 | 2.58 | 1,220,000 | — | — | — | 1,220,000 | — |
| | | 04.01.2018 | 04.01.2021–03.01.2028 | 2.58 | 2,150,000 | — | (537,500) ^{Note 2} | (37,500) | 1,575,000 | 39.60 |
| | 2019 options | 18.07.2019 | 18.07.2019–17.07.2029 | 6.00 | 1,545,000 | — | — | (20,000) | 1,525,000 | — |
| | | 18.07.2019 | 18.07.2020–17.07.2029 | 6.00 | 1,557,500 | — | — | (20,000) | 1,537,500 | — |
| | | 18.07.2019 | 18.07.2021–17.07.2029 | 6.00 | 1,557,500 | — | — | (20,000) | 1,537,500 | — |
| | | 18.07.2019 | 18.07.2022–17.07.2029 | 6.00 | 1,557,500 | — | — | (20,000) | 1,537,500 | — |
| | 2020 options | 16.01.2020 | 16.01.2020–15.01.2030 | 10.80 | 485,000 | — | — | (2,500) | 482,500 | — |
| | | 16.01.2020 | 16.01.2021–15.01.2030 | 10.80 | 485,000 | — | — | (2,500) | 482,500 | — |
| | | 16.01.2020 | 16.01.2022–15.01.2030 | 10.80 | 485,000 | — | — | (2,500) | 482,500 | — |
| | | 16.01.2020 | 16.01.2023–15.01.2030 | 10.80 | 485,000 | — | — | (2,500) | 482,500 | — |
| Total for Employees | | | | 12,822,500 | — | (537,500) | (127,500) | 12,157,500 | | |
| All Category | | | | | 19,752,500 | — | (537,500) | (127,500) | 19,087,500 | |

Notes:

- (1) The vesting period of the share options is from the date of grant until the commencement of the exercise period.
- (2) The exercise price was HK2.58 per share.

OTHER INFORMATION

ISSUE OF BONDS AND WARRANTS

There is no issue of bonds or warrants in the Period.

ALLOTMENT OF SHARES

Save for the allotment of a total of 537,500 shares as a result of the exercise of share options granted under the SOS, there is no issue or placing of shares in the Period.

NON-COMPETITION UNDERTAKING

Each of the controlling shareholders of the Company (the “Controlling Shareholders”) has provided to the Company a written confirmation in respect of his/its compliance with the non-compete undertakings dated 13 November 2013 (the “Non-Compete Undertakings”) for the six months ended 30 June 2021. The independent non-executive directors of the Company have also reviewed the status of compliance by each of the Controlling Shareholders with the undertakings in the Non-Compete Undertakings and have confirmed that, as far as he/it can ascertain, there is no breach of any of the undertakings in the Non-Compete Undertakings.

STAFF TRAINING AND DEVELOPMENT

As at 30 June 2021, the Group had a total of 5,564 employees (31 December 2020: 5,085), the majority of whom are based in the PRC. The total staff costs of the Group for the Period amounted to approximately RMB439.2 million (for the six months ended 30 June 2020: approximately RMB327.1 million). In addition to offering competitive remuneration packages to employee, discretionary bonuses and share options which may be granted to eligible employees based on individual performance, the Group advocates simple, direct and data-oriented corporate culture, which has become one of key elements of attracting talents. The management team of the Group values satisfaction of employees, strives for creating a better working environment and career paths for employees.

STATUS UPDATE FOR RECTIFICATION OF PROPERTIES TITLE DEFECT

As disclosed in the prospectus of the Company dated 22 November 2013 (the “Prospectus”), the Company will provide timely updates on the status of rectifications for properties with title defects with respect to owned and leased properties.

The Group has no status update on the property title defect for the six months ended 30 June 2021.

The Group will promptly announce the progress of the relevant matters in accordance with relevant regulations.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of its listed securities during the Period.

USE OF NET PROCEEDS

On 3 June 2020, the Company, Apex Sail Limited (as vendor, the “Vendor”), Goldman Sachs (Asia) L.L.C. and Merrill Lynch (Asia Pacific) Limited (both as placing agents, the “Placing Agents”) entered into a placing and subscription agreement (the “Placing and Subscription Agreement”), pursuant to which (i) the Vendor agreed to appoint the Placing Agents, and the Placing Agents agreed on a several basis, to act as agents for the purpose of procuring, as the placing agents of the Vendor, the Placees to purchase, or failing which to purchase themselves, 81,000,000 shares of the Company at HK\$15.84 (the “Placing Price”); and (ii) the Vendor agreed to subscribe for, and the Company agreed to issue to the Vendor, 81,000,000 shares of the Company at HK\$15.84 (same as the Placing Price) (“Placing and Subscription”).

The net proceeds (after deducting all applicable costs and expenses, including commission and levies) from the Placing and Subscription amount to approximately HK\$1,262 million.

OTHER INFORMATION

Set out below is the details of the use of net proceeds from the Placing and Subscription during the Period:

| Use of proceeds | Planned allocation of net proceeds (HKD million) | | Net proceeds not yet utilised as of the end of the Period (HKD million) | Expected timeline for utilizing the remaining balance of net proceeds ⁽¹⁾ |
|--|--|---------------------------|---|---|
| Opportunistic mergers and acquisitions purpose | 883.4 | (70% of the net proceeds) | 883.4 | In one to 1.5 year |
| General working capital of the Group | 378.6 | (30% of the net proceeds) | 378.6 | In one to 1.5 year |
| Total | 1,262 | | 1,262 | |

Note (1): The net proceeds has not yet been utilised during the Period. The expected timeline for utilising the remaining proceeds is based on the best estimation of the future market conditions made by the Group. It will be subject to change based on the current and future development of market conditions.

During the Period, the proceeds are proposed to be used according to the intentions previously disclosed by the Company in announcements of the Company dated 3 June 2020 and 10 June 2020. Please also refer to the announcements for further details.

CORPORATE GOVERNANCE

The Company has complied with the code provisions as set out in the Corporate Governance Code and Corporate Governance Report (the “CG Code”) as contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”) during the six months ended 30 June 2021.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transaction by Directors of Listed Issuers set out in Appendix 10 to the Listing Rules (the “Model Code”) as the code of conduct regarding securities transactions by the Directors. All Directors have confirmed, following specific enquiries by the Company, that they have complied with the required standards set out in the Model Code throughout the six months ended 30 June 2021.

IMPORTANT EVENTS AFTER THE PERIOD

Save as disclosed in the section headed “Significant Events” in this report below, or in notes 21 and 22 to the unaudited interim financial report of the Company, no important events affecting the Group has occurred since the end of the Period.

SIGNIFICANT EVENTS

Acquisition of Nanjing Xiezhong Lexus Automobile Sales and Services Co., Ltd.

On 12 August 2021, Dongguan Meixin (an indirect wholly-owned subsidiary of the Company) entered into a conditional equity transfer agreement with Yueqing Youxu Industrial Development Co., Ltd. (樂清友旭實業發展有限公司) and Nanjing Xiezhong Lexus Automobile Sales and Services Co., Ltd. (南京協眾雷克薩斯汽車銷售服務有限公司) (“Nanjing Xiezhong Lexus”), pursuant to which Dongguan Meixin conditionally agreed to acquire 100% equity interests in Nanjing Xiezhong Lexus for a total cash consideration of RMB420 million. The unaudited net asset value of the Target Company was approximately RMB158,846,000 as at 31 December 2019 and RMB216,806,000 as at 31 December 2020 respectively. The acquisition was later completed in August 2021. Upon completion, Nanjing Xiezhong Lexus became an indirect wholly-owned subsidiary of the Company and accordingly, the assets, liabilities and its financial results are consolidated into the consolidated financial statements of the Group.

For further details, please refer to the announcement of the Company dated 12 August 2021.

OTHER INFORMATION

AUDIT COMMITTEE

The Company has an audit committee (the “Audit Committee”) which was established in accordance with the requirements of the Listing Rules for the purpose of reviewing and providing supervision over the Group’s financial reporting process and internal controls.

An Audit Committee meeting was held on 30 August 2021 and the Audit Committee has reviewed the unaudited interim financial report for the six months ended 30 June 2021. KPMG, the Group’s external auditor, has carried out a review of the interim financial report for the six months ended 30 June 2021 in accordance with the Hong Kong Standard on Review Engagements 2410 “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” issued by the HKICPA.

INTERIM DIVIDEND AND CLOSURE OF REGISTER OF MEMBERS

The Board resolved to declare an interim dividend of RMB0.1293 per ordinary share for the six months ended 30 June 2021 (2020: RMB0.1451 per ordinary share). The interim dividend will be paid in cash. Based on the number of shares in issue as at the date of this report, a total amount of dividend of approximately RMB161.0 million will be distributed.

The interim dividend will be distributed to shareholders of the Company whose names appear on the register of members of the Company at the close of business on Monday, 20 September 2021. The register of members of the Company will be closed from Friday, 17 September 2021 to Monday, 20 September 2021 (both days inclusive), during such period, no share transfer will be registered. To qualify for the interim dividend, all transfer of shares accompanied by the relevant share certificates must be lodged with the branch share registrar of the Company in Hong Kong, Tricor Investor Services Limited, at Level 54, Hopewell Centre, 183 Queen’s Road East, Hong Kong, no later than 4:30 p.m. on Thursday, 16 September 2021. The interim dividend will be payable on or about Thursday, 28 October 2021.

REPORT ON REVIEW OF INTERIM FINANCIAL REPORT



Review report to the board of directors of China MeiDong Auto Holdings Limited

(Incorporated in the Cayman Islands with limited liability)

INTRODUCTION

We have reviewed the interim financial report set out on pages 27 to 60 which comprises the consolidated statement of financial position of China MeiDong Auto Holdings Limited as of 30 June 2021 and the related consolidated statement of comprehensive income and consolidated statement of changes in equity and condensed consolidated cash flow statement for the six months period then ended and explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of an interim financial report to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34, *Interim financial reporting*, issued by the Hong Kong Institute of Certified Public Accountants. The directors are responsible for the preparation and presentation of the interim financial report in accordance with Hong Kong Accounting Standard 34.

Our responsibility is to form a conclusion, based on our review, on the interim financial report and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

SCOPE OF REVIEW

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, *Review of interim financial information performed by the independent auditor* of the entity, issued by the Hong Kong Institute of Certified Public Accountants. A review of the interim financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly we do not express an audit opinion.

REPORT ON REVIEW OF INTERIM FINANCIAL REPORT

CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim financial report as at 30 June 2021 is not prepared, in all material respects, in accordance with Hong Kong Accounting Standard 34, *Interim financial reporting*.

Certified Public Accountants

8th Floor, Prince's Building
10 Chater Road
Central, Hong Kong

30 August 2021

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 June 2021 — unaudited

| | Note | Six months ended 30 June | |
|---|------|--------------------------|-----------------|
| | | 2021 RMB'000 | 2020 RMB'000 |
| Revenue | 3 | 11,808,117 | 8,447,854 |
| Cost of sales | 5 | (10,534,501) | (7,628,715) |
| Gross profit | | 1,273,616 | 819,139 |
| Other revenue and other net income | 4 | 122,612 | 87,782 |
| Distribution costs | | (347,655) | (237,989) |
| Administrative expenses | | (277,823) | (216,354) |
| Profit from operations | | 770,750 | 452,578 |
| Finance costs | 5(a) | (64,573) | (60,819) |
| Share of profits of a joint venture | | 23,070 | 18,895 |
| Profit before taxation | 5 | 729,247 | 410,654 |
| Income tax | 6 | (178,210) | (103,464) |
| Profit for the period | | 551,037 | 307,190 |
| Other comprehensive income for the period | | — | — |
| Profit and total comprehensive income for the period | | 551,037 | 307,190 |
| Profit and total comprehensive income attributable to: | | | |
| Equity shareholders of the Company | | 536,522 | 300,775 |
| Non-controlling interests | | 14,515 | 6,415 |
| Profit and total comprehensive income for the period | | 551,037 | 307,190 |
| Earnings per share | 7 | | |
| Basic (RMB cents) | | 43.11 | 25.72 |
| Diluted (RMB cents) | | 42.53 | 25.42 |

The notes on pages 33 to 60 form part of this interim financial report.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30 June 2021 — unaudited

| | Note | At 30 June 2021 RMB'000 | At 31 December 2020 RMB'000 |
|--|------|----------------------------------|--------------------------------------|
| Non-current assets | | | |
| Property, plant and equipment | 8 | 1,229,977 | 1,119,936 |
| Right-of-use assets | 9 | 1,345,805 | 1,286,289 |
| Intangible assets | | 255,745 | 61,445 |
| Interest in a joint venture | | 36,992 | 56,348 |
| Other non-current assets | | 94,146 | 75,301 |
| Goodwill | 17 | 32,924 | — |
| Deferred tax assets | | 77,525 | 61,410 |
| | | 3,073,114 | 2,660,729 |
| Current assets | | | |
| Inventories | 10 | 624,767 | 495,302 |
| Trade and other receivables | 11 | 1,144,568 | 1,517,716 |
| Pledged bank deposits | 12 | 529,442 | 558,572 |
| Cash and cash equivalents | 13 | 2,787,111 | 2,538,030 |
| | | 5,085,888 | 5,109,620 |
| Current liabilities | | | |
| Loans and borrowings | 14 | 575,523 | 729,225 |
| Trade and other payables | 15 | 2,239,769 | 2,081,911 |
| Income tax payables | | 125,801 | 127,751 |
| Lease liabilities | | 123,378 | 121,760 |
| | | 3,064,471 | 3,060,647 |
| Net current assets | | 2,021,417 | 2,048,973 |
| Total assets less current liabilities | | 5,094,531 | 4,709,702 |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30 June 2021 — unaudited

| | Note | At 30 June 2021 RMB'000 | At 31 December 2020 RMB'000 |
|--|------|----------------------------------|--------------------------------------|
| Non-current liabilities | | | |
| Loans and borrowings | 14 | 257,643 | 222,182 |
| Deferred tax liabilities | | 68,947 | 6,970 |
| Lease liabilities | | 1,158,862 | 1,135,975 |
| | | 1,485,452 | 1,365,127 |
| NET ASSETS | | | |
| | | 3,609,079 | 3,344,575 |
| EQUITY | | | |
| | 16 | | |
| Share capital | | 99,289 | 99,245 |
| Reserves | | 3,367,780 | 3,127,421 |
| Total equity attributable to equity shareholders of the Company | | 3,467,069 | 3,226,666 |
| Non-controlling interests | | 142,010 | 117,909 |
| TOTAL EQUITY | | 3,609,079 | 3,344,575 |

Approved and authorised for issue by the board of directors on 30 August 2021.

Ye Fan
Director

Ye Tao
Director

The notes on pages 33 to 60 form part of this interim financial report.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 June 2021 – unaudited

| | Attributable to equity shareholders of the Company | | | | | | | Total equity RMB'000 | |
|--|--|--------------------------|---------------------------------------|-----------------------------|-----------------------------------|------------------------------|----------------------|-------------------------|--------------------------------------|
| | Share capital RMB'000 | Share premium RMB'000 | Capital redemption reserve RMB'000 | Capital reserves RMB'000 | PRC statutory reserves RMB'000 | Retained earnings RMB'000 | Sub-total RMB'000 | | Non-controlling interests RMB'000 |
| Balance at 1 January 2020 | 91,383 | 39,042 | 986 | (38,567) | 248,332 | 1,370,411 | 1,711,587 | 57,761 | 1,769,348 |
| Profit and total comprehensive income for the period | — | — | — | — | — | 300,775 | 300,775 | 6415 | 307,190 |
| Capital injection by non-controlling shareholders | — | — | — | — | — | — | — | 6,000 | 6,000 |
| Changes in ownership interests in subsidiaries without change in control | — | — | — | — | — | 1,246 | 1,246 | 16,854 | 18,100 |
| Dividends approved in respect of the previous years (Note 16(a)) | — | (232,504) | — | — | — | — | (232,504) | — | (232,504) |
| Dividends paid to non-controlling interests (Note 16(a)) | — | — | — | — | — | — | — | (3,573) | (3,573) |
| Equity settled share-based transactions (Note 16(b)) | — | — | — | 7,126 | — | — | 7,126 | — | 7,126 |
| Issue of ordinary shares upon exercise of share options (Note 16(b)) | 394 | 14,189 | — | (3,771) | — | — | 10,812 | — | 10,812 |
| Placement of new shares, net of placement expenses (Note 16(c)) | 7,379 | 1142,679 | — | — | — | — | 1,150,058 | — | 1,150,058 |
| Balance at 30 June 2020 and 1 July 2020 | 99,156 | 969,406 | 986 | (35,212) | 248,332 | 1,672,432 | 2,949,100 | 83,457 | 3,032,557 |
| Profit and total comprehensive income for the period | — | — | — | — | — | 449,783 | 449,783 | 13,605 | 463,388 |
| Capital injection by non-controlling shareholders | — | — | — | — | — | — | — | 24,000 | 24,000 |
| Changes in ownership interests in subsidiaries without change in control | — | — | — | — | — | — | — | — | — |
| Appropriation to reserves | — | — | — | — | 60,820 | (60,820) | — | — | — |
| Dividends declared and paid (Note 16(a)) | — | (180,435) | — | — | — | — | (180,435) | — | (180,435) |
| Dividends paid to non-controlling interests (Note 16(a)) | — | — | — | — | — | — | — | (3,153) | (3,153) |
| Equity settled share-based transactions (Note 16(b)) | — | — | — | 2,920 | — | — | 2,920 | — | 2,920 |
| Issue of ordinary shares upon exercise of share options (Note 16(b)) | 89 | 7,574 | — | (2,365) | — | — | 5,298 | — | 5,298 |
| Balance at 31 December 2020 | 99,245 | 790,545 | 986 | (34,657) | 309,152 | 2,061,395 | 3,226,666 | 117,909 | 3,344,575 |

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 June 2021 – unaudited

| | Attributable to equity shareholders of the Company | | | | | | | Total equity RMB'000 | |
|--|--|--------------------------|---------------------------------------|-----------------------------|-----------------------------------|------------------------------|----------------------|-------------------------|--------------------------------------|
| | Share capital RMB'000 | Share premium RMB'000 | Capital redemption reserve RMB'000 | Capital reserves RMB'000 | PRC statutory reserves RMB'000 | Retained earnings RMB'000 | Sub-total RMB'000 | | Non-controlling interests RMB'000 |
| Balance at 1 January 2021 | 99,245 | 790,545 | 986 | (3,4657) | 309,152 | 2,061,395 | 3,226,666 | 117,909 | 3,344,575 |
| Profit and total comprehensive income for the period | — | — | — | — | — | 5,365,72 | 5,365,72 | 14,515 | 551,037 |
| Capital injection by non-controlling shareholders | — | — | — | — | — | — | — | 15,000 | 15,000 |
| Dividends approved in respect of the previous years (Note 16(a)) | — | (299,930) | — | — | — | — | (299,930) | — | (299,930) |
| Dividends paid to non-controlling interests (Note 16(a)) | — | — | — | — | — | — | — | (5,414) | (5,414) |
| Equity settled share-based transactions (Note 16(b)) | — | — | — | 2,668 | — | — | 2,668 | — | 2,668 |
| Issue of ordinary shares upon exercise of share options (Note 16(b)) | 44 | 1,487 | — | (388) | — | — | 1,143 | — | 1,143 |
| Balance at 30 June 2021 | 99,289 | 492,102 | 986 | (32,377) | 309,152 | 2,597,917 | 3,467,069 | 142,010 | 3,609,079 |

The notes on pages 33 to 60 form part of this interim financial report.

CONDENSED CONSOLIDATED CASH FLOW STATEMENT

For the six months ended 30 June 2021 – unaudited

| | Note | Six months ended 30 June | |
|--|-------|--------------------------|------------------|
| | | 2021 RMB'000 | 2020 RMB'000 |
| Operating activities | | | |
| Cash generated from operations | | 953,324 | 623,567 |
| Income tax paid | | (191,870) | (113,479) |
| Net cash generated from operating activities | | 761,454 | 510,088 |
| Investing activities | | | |
| Payment for the purchase of property, plant and equipment | | (178,470) | (150,441) |
| Proceeds from disposal of property, plant and equipment | | 58,187 | 51,665 |
| Net cash flow from business combination | 17 | (244,499) | — |
| Dividends received from a joint venture | | 42,426 | 41,954 |
| Interest received | | 10,027 | 8,487 |
| Other cash flows arising from investing activities | | (5,431) | (913) |
| Net cash used in investing activities | | (317,760) | (49,248) |
| Financing activities | | | |
| Capital element of lease rentals paid | | (32,266) | (34,619) |
| Interest element of lease rentals paid | | (39,035) | (31,297) |
| Proceeds from loans and borrowings | | 3,870,060 | 1,431,718 |
| Repayment of loans and borrowings | | (3,971,895) | (1,469,328) |
| Dividends paid to equity shareholders | 16(a) | — | (232,504) |
| Dividends paid to non-controlling interests | 16(a) | (5,414) | (3,573) |
| Proceeds from exercise of share options | 16(b) | 1,143 | 10,812 |
| Interest paid | | (25,795) | (33,314) |
| Proceeds from placement of new shares, net of placement expenses | 16(c) | — | 1,150,058 |
| Proceeds from changes in interests in a subsidiary without change in control | | — | 2,900 |
| Capital injection by non-controlling interests | | 15,000 | 6,000 |
| Advances from a related party | 20(c) | 4,985 | — |
| Net cash (used in)/generated from financing activities | | (183,217) | 796,853 |
| Net increase in cash | | 260,477 | 1,257,693 |
| Cash at 1 January | 13 | 2,538,030 | 1,123,892 |
| Effect of foreign exchange rate changes | | (11,396) | — |
| Cash at 30 June | 13 | 2,787,111 | 2,381,585 |

The notes on pages 33 to 60 form part of this interim financial report.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

1 GENERAL INFORMATION AND THE BASIS OF PRESENTATION

China MeiDong Auto Holdings Limited (the “Company”) was incorporated in the Cayman Islands on 24 February 2012 as an exempted company with limited liability under the Companies Law (2011 Revision) (as consolidated and revised) of the Cayman Islands. Its registered address is Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman, KY1-1111, Cayman Islands. The Company and its subsidiaries (together, the “Group”) are principally engaged in 4S dealership business in the People’s Republic of China (the “PRC”).

This interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, including compliance with Hong Kong Accounting Standard (“HKAS”) 34, *Interim financial reporting*, issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”). It was authorised for issue on 30 August 2021.

The interim financial report has been prepared in accordance with the same accounting policies adopted in the 2020 annual financial statements, except for the accounting policy changes that are expected to be reflected in the 2021 annual financial statements. Details of any change in accounting policies are set out in note 2.

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

This interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of the Group since the 2020 annual financial statements. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for full set of financial statements prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”).

The interim financial report is unaudited, but has been reviewed by KPMG in accordance with Hong Kong Standard on Review Engagements 2410, *Review of interim financial information performed by the independent auditor of the entity*, issued by the HKICPA. KPMG’s independent review report to the Board of Directors is included on page 25.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

2 CHANGES IN ACCOUNTING POLICIES

The HKICPA has issued the following amendments to HKFRSs that are first effective for the current accounting period of the Group:

- Amendment to HKFRS 16, *Covid-19-related rent concessions beyond 30 June 2021*
- Amendments to HKFRS 9, HKAS 39, HKFRS 7, HKFRS 4 and HKFRS 16, *Interest rate benchmark reform — phase 2*

None of these amendments have had a material effect on how the Group's results and financial position for the current or prior periods have been prepared or presented in this interim financial report. The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

3 REVENUE AND SEGMENT REPORTING

(a) Disaggregation of revenue

Disaggregation of revenue from contracts with customers by major products or service lines is as follows:

| | Six months ended 30 June | |
|---|--------------------------|-----------|
| | 2021 | 2020 |
| | RMB'000 | RMB'000 |
| Revenue from contracts with customers within the scope of HKFRS 15 | | |
| Disaggregated by major products or service lines | | |
| — Sales of passenger vehicles | 10,544,079 | 7,487,925 |
| — After-sales services | 1,264,038 | 959,929 |
| | 11,808,117 | 8,447,854 |

All revenue was recognised at a point in time.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

3 REVENUE AND SEGMENT REPORTING *(continued)*

(b) Segment reporting

HKFRS 8, Operating Segments, requires identification and disclosure of operating segment information based on internal financial reports that are regularly reviewed by the Group's chief operating decision maker for the purpose of resources allocation and performance assessment. On this basis, the Group has determined that it only has one operating segment which is the sales of passenger vehicles and provision of after-sales services.

(i) *Information about geographical area*

All of the Group's revenue is derived from the sales of passenger vehicles and provision of after-sales services in mainland China and the principal non-current assets employed by the Group are located in mainland China. Accordingly, no analysis by geographical segments has been provided for the reporting period.

(ii) *Information about major customers*

The Group's customer base is diversified and no customer with whom transactions have exceeded 10% of the Group's revenues.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

4 OTHER REVENUE AND OTHER NET INCOME

| | Six months ended 30 June | |
|---------------------------|--------------------------|---------|
| | 2021 | 2020 |
| | RMB'000 | RMB'000 |
| Other revenue | | |
| Commission income | 62,537 | 61,049 |
| Bank interest income | 9,624 | 8,814 |
| Management service income | 5,799 | 4,649 |
| | 77,960 | 74,512 |

| | Six months ended 30 June | |
|---|--------------------------|---------|
| | 2021 | 2020 |
| | RMB'000 | RMB'000 |
| Other net income | | |
| Net gain on disposal of property, plant and equipment | 16,638 | 8,844 |
| Net foreign exchange loss | (11,265) | (195) |
| Gain on a bargain purchase (note 17) | 29,714 | — |
| Others | 9,565 | 4,621 |
| | 44,652 | 13,270 |
| | 122,612 | 87,782 |

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

5 PROFIT BEFORE TAXATION

Profit before taxation is arrived at after charging/(crediting):

| | Six months ended 30 June | |
|---------------------------|--------------------------|---------|
| | 2021 | 2020 |
| | RMB'000 | RMB'000 |
| (a) Finance costs: | | |
| Interest on: | | |
| — loans and borrowings | 20,366 | 23,074 |
| — lease liabilities | 39,035 | 31,297 |
| Total interest expense | 59,401 | 54,371 |
| Other finance costs (i) | 5,172 | 6,448 |
| Total finance costs | 64,573 | 60,819 |

| | Six months ended 30 June | |
|--|--------------------------|---------|
| | 2021 | 2020 |
| | RMB'000 | RMB'000 |
| (b) Staff costs: | | |
| Salaries, wages and other benefits | 419,369 | 317,491 |
| Equity settled share-based payment expenses (ii) | 2,668 | 7,126 |
| Contributions to defined contribution retirement plans (iii) | 17,139 | 2,497 |
| | 439,176 | 327,114 |

| | Six months ended 30 June | |
|---------------------------------------|--------------------------|-----------|
| | 2021 | 2020 |
| | RMB'000 | RMB'000 |
| (c) Other items: | | |
| Cost of inventories | 10,444,469 | 7,556,508 |
| Depreciation charge | | |
| — owned property, plant and equipment | 72,467 | 58,472 |
| — right-of-use assets | 51,012 | 37,316 |
| Amortisation of intangible assets | 5,369 | 2,128 |
| Lease expenses | 2,592 | 2,495 |
| Net foreign exchange loss | 11,265 | 195 |

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

5 PROFIT BEFORE TAXATION *(continued)*

- (i) It represents the interest expenses borne by the Group arising from discount of bills issued to automobile manufacturers.
- (ii) The Group recognised an expense of RMB2,668,000 for the six months ended 30 June 2021 in relation to share options granted to certain employees of the Group pursuant to a share option scheme (six months ended 30 June 2020: RMB7,126,000) (see note 16(b)).
- (iii) Employees of the Group's PRC subsidiaries are required to participate in a defined contribution retirement scheme administered and operated by the local municipal government. The Group's PRC subsidiaries contribute funds which are calculated on certain percentages of the average employee salary as agreed by the local municipal government to the scheme to fund the retirement benefits of the employees.

Due to the impact of an outbreak of COVID-19, a number of policies including the relief of social insurance have been promulgated by the government since February 2020 to expedite resumption of economic activities, which contributed to the relief of certain defined contribution plans during the six months ended 30 June 2020.

The Group also operates a Mandatory Provident Fund Scheme (the "MPF scheme") under the Hong Kong Mandatory Provident Fund Schemes Ordinance for employees employed under the jurisdiction of the Hong Kong Employment Ordinance. The MPF scheme is a defined contribution retirement plan administered by independent trustees. Under the MPF scheme, the employer and its employees are each required to make contributions to the plan at 5% of the employees' relevant income, subject to a cap of monthly relevant income of HK\$30,000. Contributions to the plan vest immediately.

The Group has no other material obligation for the payment of retirement benefits associated with the scheme beyond the annual contributions described above.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

6 INCOME TAX

| | Six months ended 30 June | |
|---|--------------------------|---------|
| | 2021 | 2020 |
| | RMB'000 | RMB'000 |
| Current tax: | | |
| Provision for PRC income tax for the period | 191,034 | 104,359 |
| Deferred tax: | | |
| Origination of temporary differences | (12,824) | (895) |
| | 178,210 | 103,464 |

Pursuant to the rules and regulations of the Cayman Islands and the British Virgin Islands, the Group is not subject to any income tax in the Cayman Islands and the British Virgin Islands.

No provision for Hong Kong Profits Tax was made for the subsidiary located in Hong Kong as the subsidiary did not have assessable profits subject to Hong Kong Profits Tax during the reporting period. The payments of dividends by Hong Kong companies are not subject to any Hong Kong withholding tax.

Under the Corporate Income Tax Law of the PRC which was passed by the Fifth Plenary Session of the Tenth National People's Congress, effective from 1 January 2008, the PRC's statutory income tax rate is 25%. The Group's PRC subsidiaries are subject to income tax at the statutory tax rate.

Taxation for the Group's PRC subsidiaries is calculated using the estimated annual effective rates of taxation that are expected to be applicable.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

7 EARNINGS PER SHARE

(a) Basic earnings per share

The calculation of basic earnings per share for the six months ended 30 June 2021 is based on the profit attributable to equity shareholders of the Company of RMB536,522,000 (six months ended 30 June 2020: RMB300,775,000) and the weighted average of 1,244,566,000 ordinary shares in issue (six months ended 30 June 2020: 1,169,504,000 ordinary shares) during the interim period.

Weighted average number of ordinary shares

| | Six months ended 30 June | |
|---|--------------------------|---------------|
| | 2021 | 2020 |
| Issued ordinary shares at 1 January | 1,244,521,000 | 1,158,169,000 |
| Effect of exercise of share options (note 16(b)) | 45,000 | 2,434,000 |
| Effect of new shares placed (note 16(c)) | — | 8,901,000 |
| Weighted average number of ordinary shares at 30 June | 1,244,566,000 | 1,169,504,000 |

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

7 EARNINGS PER SHARE *(continued)*

(b) Diluted earnings per share

The calculation of diluted earnings per share for the six months ended 30 June 2021 is based on the profit attributable to equity shareholders of the Company of RMB536,522,000 (six months ended 30 June 2020: RMB300,775,000) and the weighted average of 1,261,490,000 ordinary shares (six months ended 30 June 2020: 1,183,438,000 ordinary shares) in issue after adjusting for the effect of all dilutive potential ordinary shares under the Company's employee share option scheme during the period ended 30 June 2021.

Weighted average number of shares (diluted)

| | Six months ended 30 June | |
|---|--------------------------|---------------|
| | 2021 | 2020 |
| Weighted average number of ordinary shares at 30 June | 1,244,566,000 | 1,169,504,000 |
| Effect of deemed issue of shares under the employee share option scheme | 16,924,000 | 13,934,000 |
| Weighted average number of ordinary shares (diluted) at 30 June | 1,261,490,000 | 1,183,438,000 |

8 PROPERTY, PLANT AND EQUIPMENT

During the six months ended 30 June 2021, the Group acquired items of property, plant and equipment with original costs of RMB224,058,000 (six months ended 30 June 2020: RMB145,063,000). Items of property, plant and equipment with a net book value of RMB59,837,000 were disposed of during the six months ended 30 June 2021 (six months ended 30 June 2020: RMB42,821,000), resulting in a gain on disposal of RMB16,638,000 (six months ended 30 June 2020: RMB8,844,000).

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

9 RIGHT-OF-USE ASSETS

During the six months ended 30 June 2021, the Group entered into a number of lease agreements for use of buildings and acquired certain land use rights through business combination, and therefore recognised the additions to right-of-use assets of RMB110,529,000 (six months ended 30 June 2020: RMB513,434,000).

During the six months ended 30 June 2021, the Group received rent concessions of nil (six months ended 30 June 2020: RMB761,000) in the form of a discount on fixed payments during the period of severe social distancing and travel restriction measures introduced to contain the spread of COVID-19.

10 INVENTORIES

(a) Inventories in the consolidated statement of financial position comprised:

| | At 30 June 2021 RMB'000 | At 31 December 2020 RMB'000 |
|----------------|--|--------------------------------------|
| Motor vehicles | 495,505 | 375,721 |
| Others | 129,262 | 119,581 |
| | 624,767 | 495,302 |

(b) The analysis of the amount of inventories recognised as an expense and included in profit or loss is as follows:

| | Six months ended 30 June 2021 RMB'000 | 2020 RMB'000 |
|-------------------------------------|---|-----------------|
| Carrying amount of inventories sold | 10,444,469 | 7,556,508 |

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

11 TRADE AND OTHER RECEIVABLES

As of the end of the reporting period, the ageing analysis of trade receivables (which are included in trade and other receivables), based on the invoice date, is as follows:

| | At 30 June 2021 RMB'000 | At 31 December 2020 RMB'000 |
|---|--|--------------------------------------|
| Within 1 month | 97,262 | 115,010 |
| 1 to 2 months | 7,092 | 8,348 |
| 2 to 3 months | 480 | 1,570 |
| Over 3 months | 1,777 | 4,148 |
| Trade debtors | 106,611 | 129,076 |
| Prepayments | 336,642 | 671,657 |
| Other receivables and deposits | 696,690 | 711,907 |
| Amounts due from third parties | 1,139,943 | 1,512,640 |
| Amounts due from related parties (note 20(c)) | 4,625 | 5,076 |
| Trade and other receivables | 1,144,568 | 1,517,716 |

- (i) Credit sales are offered in rare cases subject to senior management's approval. Trade receivables balances mainly represent mortgage granted by major financial institutions to customers of the Group, which is normally settled within one month directly by major financial institutions.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

12 PLEDGED BANK DEPOSITS

| | At 30 June 2021 RMB'000 | At 31 December 2020 RMB'000 |
|---|--|--------------------------------------|
| Restricted bank deposits pledged in respect of loans and borrowings | 15,216 | 27,831 |
| Restricted bank deposits pledged in respect of bills payable | 514,226 | 530,741 |
| | 529,442 | 558,572 |

The pledged bank deposits will be released upon the settlement of relevant loans and borrowings and bills payable.

13 CASH AND CASH EQUIVALENTS

| | At 30 June 2021 RMB'000 | At 31 December 2020 RMB'000 |
|---------------------------|--|--------------------------------------|
| Cash at banks and in hand | 2,787,111 | 2,538,030 |

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

14 LOANS AND BORROWINGS

(a) At 30 June 2021, loans and borrowings were repayable as follows:

| | At 30 June 2021 RMB'000 | At 31 December 2020 RMB'000 |
|----------------------------------|--|--------------------------------------|
| Within 1 year or on demand | 575,523 | 729,225 |
| After 1 year but within 2 years | 120,713 | 114,682 |
| After 2 years but within 5 years | 136,930 | 107,500 |
| | 257,643 | 222,182 |
| | 833,166 | 951,407 |

(b) At 30 June 2021, loans and borrowings were secured as follows:

| | At 30 June 2021 RMB'000 | At 31 December 2020 RMB'000 |
|--|--|--------------------------------------|
| Secured bank loans (i) | 730,751 | 604,222 |
| Secured borrowings from other financial institutions (i) | 102,415 | 347,185 |
| | 833,166 | 951,407 |

(i) As at 30 June 2021, loans and borrowings were secured by property, plant and equipment, right-of-use assets, inventories, trade and other receivables and pledged banks deposits of the Group and certain loans and borrowings were also guaranteed by related parties.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

15 TRADE AND OTHER PAYABLES

As of the end of the reporting period, the ageing analysis of trade payables and bills payable (which are included in trade and other payables), based on the invoice date, is as follows:

| | At 30 June 2021 RMB'000 | At 31 December 2020 RMB'000 |
|---|--|--------------------------------------|
| Within 3 months | 876,377 | 1,005,784 |
| Over 3 months but within 6 months | 69,295 | 90,261 |
| Total trade payables and bills payable (i) | 945,672 | 1,096,045 |
| Contract liabilities | 774,308 | 763,082 |
| Other payables and accruals (ii) | 508,486 | 216,406 |
| Amounts due to third parties | 2,228,466 | 2,075,533 |
| Amounts due to related parties (note 20(c)) | 11,303 | 6,378 |
| Trade and other payables | 2,239,769 | 2,081,911 |

- (i) As at 30 June 2021, certain bills payable were guaranteed by a related party.
- (ii) As at 30 June 2021, other payables and accruals included dividends payable of RMB302 million.
- (iii) All trade and other payables are expected to be settled within one year.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

16 CAPITAL, RESERVES AND DIVIDENDS

(a) Dividends

- (i) *Dividends payable to equity shareholders of the Company attributable to the interim period.*

| | Six months ended 30 June | |
|---|--------------------------|---------|
| | 2021 | 2020 |
| | RMB'000 | RMB'000 |
| Interim dividend declared after the interim period, of RMB0.1293 per ordinary share (six months ended 30 June 2020: RMB0.1451 per ordinary share) | 160,986 | 180,435 |

The interim dividend proposed after the end of the reporting period has not been recognised as a liability at the end of the reporting period.

- (ii) *Dividends payable to equity shareholders of the Company attributable to the previous financial year, approved during the interim period.*

| | Six months ended 30 June | |
|---|--------------------------|---------|
| | 2021 | 2020 |
| | RMB'000 | RMB'000 |
| Final dividend in respect of the previous financial year, approved during the following interim period, of RMB0.241 per ordinary share (six months ended 30 June 2020: RMB0.2 per ordinary share) | 299,930 | 232,504 |

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

16 CAPITAL, RESERVES AND DIVIDENDS *(continued)*

(a) Dividends *(continued)*

(iii) Other dividends

During the six months ended 30 June 2021, a subsidiary of the Group declared and paid dividends of RMB5,414,000 (six months ended 30 June 2020: RMB3,573,000) in cash to non-controlling interests.

(b) Equity settled share-based transactions

(i) Share options granted on 20 January 2014

Pursuant to a resolution of the board of directors of the Company passed on 20 January 2014, 11,400,000 share options were granted to certain eligible employees of the Group under the share option scheme adopted by the Company on 13 November 2013, to subscribe for 11,400,000 shares of the Company in aggregate with an exercise price of HK\$1.8, among which 2,000,000 and 2,150,000 share options were granted to Mr. Ye Tao and Ms. Liu Xuehua (retired with effect from 25 March 2019), the executive directors of the Company, respectively.

Each option gives the holder the right to subscribe for one ordinary share of HK\$0.1 each of the Company. Each 25% of these share options will vest on 1 January 2015, 1 January 2016, 1 January 2017, and 1 January 2018, respectively, and be exercisable until 12 November 2023.

The number of options granted on 20 January 2014 still outstanding at 30 June 2021 are 2,530,000 (31 December 2020: 2,530,000) which have an exercise price of HK\$1.8 (31 December 2020: HK\$1.8) and a remaining contractual life of 2.37 years (31 December 2020: 2.87 years).

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

16 CAPITAL, RESERVES AND DIVIDENDS *(continued)*

(b) Equity settled share-based transactions *(continued)*

(ii) *Share options granted on 4 January 2018*

Pursuant to a resolution of the board of directors of the Company passed on 4 January 2018, 11,980,000 share options were granted to certain eligible employees of the Group under the share option scheme adopted by the Company on 13 November 2013, to subscribe for 11,980,000 shares of the Company in aggregate with an exercise price of HK\$2.58, among which 2,000,000 and 2,150,000 share options were granted to Mr. Ye Tao and Ms. Liu Xuehua (retired with effect from 25 March 2019), the executive directors of the Company, respectively.

Each option gives the holder the right to subscribe for one ordinary share of HK\$0.1 each of the Company. Each 25% of these share options will vest on 4 January 2018, 4 January 2019, 4 January 2020 and 4 January 2021, respectively, and be exercisable until 3 January 2028.

During the six months ended 30 June 2021, 537,500 options were exercised (six months ended 30 June 2020: 2,490,000) at a subscription price of HK\$2.58 per ordinary share for a total consideration of HK\$1,387,000 (equivalent to RMB1,143,000) and consequently, RMB44,000 and RMB1,099,000 was recorded in share capital and share premium account respectively. Accordingly, the fair value of these share options in an aggregate amount of RMB388,000 previously recognised in the capital reserve was transferred to the share premium account upon the exercise of share option.

The Group recorded equity settled share-base payment expenses of nil for the six months ended 30 June 2021 (six months ended 30 June 2020: RMB219,000) (see note 5(b)(ii)).

The number of options granted on 4 January 2018 still outstanding at 30 June 2021 are 6,760,000 (31 December 2020: 7,335,000) which have an exercise price of HK\$2.58 (31 December 2020: HK\$2.58) and a remaining contractual life of 6.51 years (31 December 2020: 7.01 years).

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

16 CAPITAL, RESERVES AND DIVIDENDS *(continued)*

(b) Equity settled share-based transactions *(continued)*

(iii) Share options granted on 18 July 2019

Pursuant to a resolution of the board of directors of the Company passed on 18 July 2019, 9,700,000 share options were granted to certain eligible employees of the Group under the share option scheme adopted by the Company on 13 November 2013, to subscribe for 9,700,000 shares of the Company in aggregate with an exercise price of HK\$6.00, among which 230,000 share options were granted to Ms. Luo Liuyu (appointed as an executive director of the Company with effect from 25 March 2019) and 1,000,000 share options each were granted to Mr. Chen Guiyi, Mr. Wang Michael Chou, and Mr. Jip Ki Chi, the independent non-executive directors of the Company.

Each option gives the holder the right to subscribe for one ordinary share of HK\$0.1 each of the Company. Each 25% of these share options will vest on 18 July 2019, 18 July 2020, 18 July 2021 and 18 July 2022, respectively, and be exercisable until 17 July 2029.

The Group recorded equity settled share-base payment expenses of RMB1,975,000 for the six months ended 30 June 2021 (six months ended 30 June 2020: RMB4,110,000) (see note 5(b)(ii)).

The number of options granted on 18 July 2019 still outstanding at 30 June 2021 are 7,867,500 (31 December 2020: 7,947,500) which have an exercise price of HK\$6.00 (31 December 2020: HK\$6.00) and a remaining contractual life of 8.04 years (31 December 2020: 8.54 years).

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

16 CAPITAL, RESERVES AND DIVIDENDS *(continued)*

(b) Equity settled share-based transactions *(continued)*

(iv) *Share options granted on 16 January 2020*

Pursuant to a resolution of the board of directors of the Company passed on 16 January 2020, 1,940,000 share options were granted to certain eligible employees under the share option scheme adopted by the Company on 13 November 2013, to subscribe for 1,940,000 shares of the Company in aggregate with an exercise price of HK\$10.80.

Each option gives the holder the right to subscribe for one ordinary share of HK\$0.1 each of the Company. Each 25% of these share options will vest on 16 January 2020, 16 January 2021, 16 January 2022 and 16 January 2023, respectively, and be exercisable until 15 January 2030.

The Group recorded equity settled share-base payment expenses of RMB693,000 for the six months ended 30 June 2021 (six months ended 30 June 2020: RMB2,797,000) (see note 5(b)(ii)).

The number of options granted on 16 January 2020 still outstanding at 30 June 2021 are 1,930,000 (31 December 2020: 1,940,000) which have an exercise price of HK\$10.80 (31 December 2020: HK\$10.80) and a remaining contractual life of 8.55 years (31 December 2020: 9.05 years).

(c) Placement of new shares

On 10 June 2020, the Company placed 81,000,000 new ordinary shares at the subscription price of HK\$15.84 per share. The gross proceeds of HK\$1,283,040,000 (equivalent to RMB1,168,849,000), net of direct share placement expenses of HK\$20,627,000 (equivalent to RMB18,791,000), were raised, of which RMB7,379,000 and RMB1,142,679,000 was credited to share capital and share premium account, respectively.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

17 BUSINESS COMBINATION

- (a) In January 2021, the Group entered into an agreement with a third party, Zongshen Industrial Group Co., Ltd. (宗申產業集團有限公司) (“Zongshen Group”), pursuant to which the Group agreed to acquire 100% equity interest in Guangan Zongshen Baotai Automotive Sales and Service Co., Ltd. (廣安市宗申寶泰汽車銷售服務有限公司) (“Guangan Zongshen”). The transaction was completed on 22 January 2021 with a total consideration of RMB60,270,000.

The acquisition had the following effect on the Group’s assets and liabilities:

| | Pre- acquisition Carrying amount | Fair value adjustment | Recognised value on acquisition |
|--|---|----------------------------------|--|
| | RMB'000 | RMB'000 | RMB'000 |
| Car dealership | — | 71,940 | 71,940 |
| Land use rights | 5,611 | 10,729 | 16,340 |
| Other net identifiable assets | 20,059 | 3,083 | 23,142 |
| Deferred tax liabilities | — | (21,438) | (21,438) |
| Net identified assets | 25,670 | 64,314 | 89,984 |
| Percentage attributable to the Group | | | 100% |
| Net identified assets attributable to the Group | | | 89,984 |
| Gain on a bargain purchase | | | (29,714) |
| Total consideration | | | 60,270 |
| Analysis of the net cash flow in respect of the acquisition | | | |
| Less: cash acquired | | | (7,689) |
| Net cash outflow in acquisition | | | 52,581 |

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

17 BUSINESS COMBINATION *(continued)*

(a) *(continued)*

Pre-acquisition carrying amounts were determined based on applicable HKFRSs immediately before the acquisition. The values of assets, liabilities and contingent liabilities recognised on acquisition are their estimated fair values.

The revenue and profit that Guangan Zongshen contributed to the Group during the period ended 30 June 2021 are RMB134,644,000 and RMB4,442,000, respectively.

- (b) In January 2021, the Group entered into an agreement with a third party, Yueqing Chenyou Technology Development Co., Ltd. (樂清晨友科技發展有限公司) (“Yueqing Chenyou”), pursuant to which the Group agreed to acquire 100% equity interest in Nanjing Tangshan Xiezhong Lexus Automotive Sales and Service Co., Ltd. (南京湯山協眾雷克薩斯汽車銷售服務有限公司) (“Tangshan Lexus”). The transaction was completed on 9 February 2021 with a stated consideration of RMB250,000,000, of which RMB50,000,000 was provisional upon transfer of legal titles of certain land use rights to the Group by the end of June 2021 pursuant to the agreement.

The above provisional consideration was initially presented as a financial liability and measured at its fair value at the acquisition date.

As at 30 June 2021, legal titles of certain land use rights had not been transferred to the Group as agreed, and the Group reached a supplementary agreement with Yueqing Chenyou to extend the fulfilment of such transfer to the end of July 2021. As at 31 July 2021, Yueqing Chenyou did not manage to transfer legal titles of certain land use rights to the Group and consequently the provisional consideration of RMB50,000,000 ceased to be payable. These subsequent developments provided additional information about the facts and circumstances that existed as of the acquisition date and, as such, the finalisation of the purchase consideration has been accounted for as an adjusting measurement period adjustment.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

17 BUSINESS COMBINATION (continued)

(b) (continued)

The acquisition had the following effect on the Group's assets and liabilities, after taking into account the measurement period adjustment:

| | Pre- acquisition carrying amount | Fair value adjustment | Recognised value on acquisition |
|--|---|----------------------------------|--|
| | RMB'000 | RMB'000 | RMB'000 |
| Car dealership | — | 128,133 | 128,133 |
| Land use rights | 17,629 | 19,789 | 37,418 |
| Other net identifiable assets | 37,703 | 1,070 | 38,773 |
| Deferred tax liabilities | — | (37,248) | (37,248) |
| Net identified assets | 55,332 | 111,744 | 167,076 |
| Percentage attributable to the Group | | | 100% |
| Net identified assets attributable to the Group | | | 167,076 |
| Goodwill on acquisition | | | 32,924 |
| Total consideration, in cash | | | 200,000 |
| Analysis of the net cash flow in respect of the acquisition | | | |
| Cash consideration paid | | | 200,000 |
| Less: cash acquired | | | (8,082) |
| Net cash outflow in acquisition | | | 191,918 |

Pre-acquisition carrying amounts were determined based on applicable HKFRSs immediately before the acquisition. The values of assets, liabilities and contingent liabilities recognised on acquisition are their estimated fair values.

The revenue and profit that Tangshan Lexus contributed to the Group during the period ended 30 June 2021 are RMB66,470,000 and RMB3,848,000 respectively.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

18 COMMITMENTS

Capital commitments outstanding at 30 June 2021 not provided for in the interim financial report

| | At 30 June 2021 RMB'000 | At 31 December 2020 RMB'000 |
|----------------|--|--------------------------------------|
| Contracted for | 120,528 | 200,256 |

19 CONTINGENT LIABILITIES

As at 30 June 2021, one subsidiary of the Group has issued financial guarantees to a non-bank financial institution in respect of financial facilities granted to Dongguan Meidong Automotive Service Co., Ltd. ("Dongguan Meidong") amounting to RMB80,000,000 (31 December 2020: RMB80,000,000). As at 30 June 2021, the financial facility utilised by Dongguan Meidong amounted to nil (31 December 2020: Nil) (see note 20(e)).

As at 30 June 2021, one subsidiary of the Group issued financial guarantee to a bank in respect of financial facilities granted to Dongguan Meidong amounting to RMB50,000,000 (31 December 2020: RMB50,000,000) and the financial facilities utilised by Dongguan Meidong amounted to nil as at 30 June 2021 (31 December 2020: Nil) (see note 20(e)).

As at 30 June 2021, the directors do not consider it probable that a claim will be made under the above guarantee.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

20 MATERIAL RELATED PARTY TRANSACTIONS

During the six months ended 30 June 2021, the directors are of the view that the following companies are related parties of the Group:

| Name of party | Relationship |
|--|--|
| Ye Fan 葉帆 | Controlling Shareholder |
| Ye Tao 葉濤 | Close family member of the Controlling Shareholder |
| Guangdong Dadong Automotive Group Co., Ltd. (“Dadong Group”) 廣東大東汽車集團有限公司 | Controlled by the Controlling Shareholder |
| Dongguan Meidong 東莞美東汽車服務有限公司 | Joint venture |
| Apex Sail | Immediate parent company |

Notes: The English translation of the company names is for reference only. The official names of the companies established in the PRC are in Chinese.

(a) Recurring transactions

| | Six months ended 30 June | |
|-----------------------------------|--------------------------|---------|
| | 2021 | 2020 |
| | RMB'000 | RMB'000 |
| Short-term rental expense: | | |
| — Dadong Group | 1,103 | 1,100 |
| Management service income: | | |
| — Dongguan Meidong | 5,799 | 4,649 |

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

20 MATERIAL RELATED PARTY TRANSACTIONS *(continued)*

(b) Non-recurring transactions

| | Six months ended 30 June | |
|--|--------------------------|---------|
| | 2021 | 2020 |
| | RMB'000 | RMB'000 |
| Sales of passenger vehicles: | | |
| — Dongguan Meidong | 5,382 | 9,565 |
| Purchases of passenger vehicles: | | |
| — Dongguan Meidong | 7,076 | 19,877 |
| Advance from a related party: | | |
| — Ye Fan | 4,985 | — |
| Repayment of loans and borrowings from a related party: | | |
| — Apex Sail | — | 44,789 |

(c) Balances with related parties

At 30 June 2021, the Group had the following balances with related parties:

| | At | At |
|------------------------------------|---------|-------------|
| | 30 June | 31 December |
| | 2021 | 2020 |
| | RMB'000 | RMB'000 |
| Other receivables due from: | | |
| — Dongguan Meidong | 4,625 | 5,076 |
| Other payables due to: | | |
| — Dongguan Meidong | 329 | 29 |
| — Dadong Group | 324 | 684 |
| — Ye Fan | 10,650 | 5,665 |
| | 11,303 | 6,378 |

- (i) All the amounts due from/to related parties are unsecured, interest free and have no fixed terms of repayment.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

20 MATERIAL RELATED PARTY TRANSACTIONS *(continued)*

(d) Guarantees and securities issued by related parties

| | At 30 June 2021 RMB'000 | At 31 December 2020 RMB'000 |
|---|--|--------------------------------------|
| Guarantees issued by related parties in respect of loans and borrowings borrowed by the Group: | | |
| — Ye Fan | 743,102 | 918,048 |
| — Dadong Group | 18,300 | 16,200 |
| Guarantees issued by a related party in respect of bills issued by the Group: | | |
| — Ye Fan | 510,240 | 421,921 |

(e) Guarantees issued by the Group

| | The Group At 30 June 2021 RMB'000 | At 31 December 2020 RMB'000 |
|---|---|--------------------------------------|
| Guarantees issued by the Group in respect of financial facilities granted to a related party: | | |
| — Dongguan Meidong | 80,000 | 80,000 |
| Guarantees issued by the Group in respect of bank loans and borrowings granted to a related party: | | |
| — Dongguan Meidong | 50,000 | 50,000 |

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

20 MATERIAL RELATED PARTY TRANSACTIONS *(continued)*

(f) Key management personnel remuneration

Remuneration for key management personnel of the Group, including amounts paid to the Company's directors and certain of the highest paid employees, is as follows:

| | Six months ended 30 June | |
|------------------------------|--------------------------|---------|
| | 2021 | 2020 |
| | RMB'000 | RMB'000 |
| Short-term employee benefits | 6,976 | 5,162 |
| Equity compensation benefits | 1,795 | 4,796 |
| | 8,771 | 9,958 |

Total remuneration is included in staff costs (see note 5(b)).

21 NON-ADJUSTING EVENTS AFTER THE REPORTING PERIOD

(a) Interim dividend

After the end of the reporting period, the directors declared an interim dividend. Further details are disclosed in note 16(a).

(b) Business Combination

- (1) Pursuant to an equity transfer agreement signed with a third-party on 7 May 2021 and a supplementary agreement on 25 June 2021, Dongguan Meixin Business Consulting Co., Ltd., a wholly owned subsidiary of the Group, acquired 100% equity interest in Dongguan Jielin Property Investment Co., Ltd. (東莞市捷麟物業投資顧問有限公司) ("Dongguan Jielin"). The transaction was completed in July 2021 with a total cash consideration of RMB317.5 million.

The acquisition will be accounted for under the acquisition method. As at the reporting date, the allocation of purchase price to identifiable assets acquired and liabilities assumed of above business combination at their respective fair values has not been completed.

NOTES TO THE UNAUDITED INTERIM FINANCIAL REPORT

(Expressed in RMB unless otherwise indicated)

21 NON-ADJUSTING EVENTS AFTER THE REPORTING PERIOD *(continued)*

(b) Business Combination *(continued)*

- (2) Pursuant to an equity transfer agreement signed with a third party, namely Yueqing Youxu Industrial Development Co., Ltd. (樂清友旭實業發展有限公司) (“Yueqing Youxu”) on 12 August 2021, Dongguan Meixin Business Consulting Co., Ltd., a wholly owned subsidiary of the Group, acquired 100% equity interest in Nanjing Xiezhong Lexus Automobile Sales and Services Co., Ltd. (南京協眾雷克薩斯汽車銷售服務有限公司) (“Nanjing Xiezhong Lexus”). The transaction was completed in August 2021 with a total cash consideration of RMB420 million.

The acquisition will be accounted for under the acquisition method. As at the reporting date, the allocation of purchase price to identifiable assets acquired and liabilities assumed of above business combination at their respective fair values has not been completed.

22 ADJUSTING EVENTS AFTER THE REPORTING PERIOD

After the end of the reporting period, the Group adjusted the goodwill and provisional contingent consideration recognised at the acquisition date arising from the business combination of Tangshan Lexus. Further details are disclosed in note 17.